

October 15, 2021

TRANSMITTED ELECTRONICALLY

The Honorable Ron Wyden, Chairman
The Honorable Mike Crapo, Ranking Member
U.S. Senate Committee on Finance
219 Dirksen Senate Office Building
Washington, D.C. 20510

Dear Chairman Wyden and Ranking Member Crapo:

We, the undersigned food and agriculture organizations and companies, are pleased to support the nomination of Elaine Trevino to serve as Chief Agricultural Negotiator at the Office of the U.S. Trade Representative.

Collectively we represent the vast majority of the food and agriculture sector, accounting for roughly one-fifth of the country's economic activity and directly supporting over 20 million jobs – constituting nearly 13 percent of total U.S. employment.

Ms. Trevino is deeply familiar with the food and agriculture industry through her work in several critical roles. In addition to her current position leading the Almond Alliance of California, she served as Deputy Secretary of Agriculture for California and is a member of USDA's Agriculture Policy Advisory Committee. She understands the critical need to open and maintain foreign market access and reduce barriers for U.S. food and agriculture workers and exporters for the benefit of consumers in the U.S. and across the globe.

We especially value Ms. Trevino's demonstrated advocacy, regulatory, and international trade experience for California, a leading agriculture producing state. She is eminently qualified to be a successful Chief Agriculture Negotiator in addressing the most pressing food and agriculture trade policy issues. Such issues include the critical importance of opening up new markets, the need to address growing trade challenges with China, the continual erection of new barriers to trade by the European Union, and the management of an expanding set of trade issues with Mexico, the enforcement of existing trade agreements and the imperative of tackling non-tariff barriers to trade around the world. We believe that Ms. Trevino has the experience and expertise to secure greater market access for U.S. products and ensure enforcement of clear and fair rules with our trade partners so U.S. food and agriculture workers and our industry sectors may fairly compete in the global economy.

We strongly urge the Senate Finance Committee to advance Elaine Trevino's nomination as soon as possible. Please feel free to call upon any of the undersigned entities to discuss our rationale for supporting the nomination of Elaine Trevino.

Sincerely,

Ag Association Management Services, Inc.	California Association of Winegrape Growers
Ag Processing Inc.	California Bean Shippers Association
Agricultural Council of California	California Blueberry Commission
Agri-Mark	California Canning Peach Association
AgTrade Strategies LLC	California Cherry Export Association
American Agri-Women	California Cherry Growers and Industry Association
American Bakers Association	California Citrus Mutual
American Dairy Products Institute	California Cotton Alliance
American Farm Bureau Federation	California Cotton Ginners and Growers Association
American Feed Industry Association	California Dairies, Inc.
American Fruit and Vegetable Processors and Growers Coalition	California Date Commission
American Peanut Council	California Farm Bureau
American Pistachio Growers	California Fig Advisory Board
American Seed Trade Association	California Fresh Fruit Association
American Sesame Growers Association	California Grain & Feed Association
American Soybean Association	California Manufacturers & Technology Association
American Sugar Alliance	California Pork Producers Association
Animal Health Institute	California Poultry Federation
Association of California Egg Farmers	California Prune Board
Bayer US	California Rice Commission
Biotechnology Innovation Organization	California Seed Association
Blue Diamond Growers	California State Beekeepers Association
California Ag Irrigation Association	California State Floral Association
California Alfalfa & Forage Association	California Strawberry Commission
California Apple Commission	
California Association of Wheat Growers	

California Sweetpotato Council	Holly Tree Farm
California Table Grape Commission	Idaho Dairymen's Association, Inc.
California Tomato Growers Association	Idaho Potato Commission
California Walnut Commission	Imperial Valley Asparagus Growers Association
California Warehouse Association	Imperial Valley Vegetable Growers Association
California Wild Rice Advisory Board	International Dairy Foods Association
Coalition to Promote U.S. Agricultural Exports	Iowa State Dairy Association
CoBank	James Farrell & Co.
Colorado Dairy Farmers	KCoe Isom, LLP
Commercial Creamery Co.	Land O'Lakes, Inc.
Corn Refiners Association	Leather and Hide Council of America
CropLife America	Leprino Foods Company
Dairy Farmers of America, Inc.	Mead Johnson Nutrition
DairyAmerica	Meat Import Council of America
Diamond Foods, LLC	Michigan Agri-Business Association
Distilled Spirits Council of the United States	Michigan Milk Producers Association
Driscoll's	Milk Producers Council
Edge Dairy Farmer Cooperative	Milk Specialties Global
Fair Oaks Farms	Minnesota Milk Producers Association
Farm Credit Council	National All-Jersey Inc.
Farmers for Free Trade	National Association of State Departments of Agriculture
Food Export - Midwest	National Association of Wheat Growers
Food Export - Northeast	National Confectioners Association
Fresh Produce Association of the Americas	National Corn Growers Association
Georgia Milk Producers, Inc.	National Cotton Council
Grassland Dairy Product Inc.	National Council of Farmer Cooperatives
Grower Shipper Association of Central California	National Farmers Union
GROWMARK	National Fisheries Institute
Haley and Associates	National Grain and Feed Association
Hilmar Cheese Company, Inc.	

National Milk Producers Federation	Southern United States Trade Association
National Oilseed Processors Association	Stenderup Ag Partners
National Pecan Federation	Sunkist Growers
National Pork Producers Council	Sunmaid Growers of California
National Potato Council	Sunsweet Growers Inc.
National Turkey Federation	Sweetener Users Association
Nebraska State Dairy Association	Syngenta
Nisei Farmers League	Texas Grain and Feed Association
North American Blueberry Council	U.S. Apple Association
North American Export Grain	U.S. Dairy Export Council
North American Meat Institute	U.S. Durum Growers Association
North American Millers' Association	U.S. Peanut Federation
North American Renderers Association	U.S. Wheat Associates
North Dakota Corn Growers	United Dairymen of Arizona
North Dakota Grain Growers Association	United Egg Producers
Northeast Dairy Farmers Cooperatives	United Fresh Produce Association
Northwest Dairy Association/Darigold	United States Meat Export Federation
Northwest Horticultural Council	Upstate Niagara Cooperative, Inc.
Nutrien	US Dry Bean Council
Olive Growers Council of California	US Livestock Genetics Export, Inc.
Olive Oil Commission of California	USA Poultry & Egg Export Council
Organic Trade Association	USA Rice
Pacific Coast Renderers Association	Washington State Dairy Federation
Pacific Egg & Poultry Association	Western Agricultural Processors Association
Pacific Seed Association	Western Growers
Peanut and Tree Nut Processors Association	Western Plant Health Association
Pet Food Institute	Western United States Agricultural Trade Association
Plant California Alliance	William Westman & Associates LLC
Sartori Company	Wine Institute
Select Milk Producers	World Perspectives, Inc.
South East Dairy Farmers Association	

CC: Ambassador Katherine Tai
Secretary Tom Vilsack